Olya Novikova

Olya Novikova@yahoo.com Tel: +39 3938039583

Inspired, curious, self-motivated, results oriented leader and team player with multilingual cross cultural background, professional tennis experience, excellent interpersonal skills, holistic approach and positive can-do attitude. Professionally trained in Ayurveda therapy and integrative healing techniques. Highly energetic, always on the lookout to grow and develop business through new channels and partnerships focusing on win-win results. Thrives on helping people bring out their real selves and achieve success in personal and professional lives. Passionate about continuous learning and sharing with others ways toward awareness, consciousness and wellbeing. Bringing lightness, tolerance, peace and presence in everyday work and life situations.

EXPERIENCE

INNER WISDOM (Milan, Italy)

Founder/CEO

Combine the healing wisdom of Ayurveda and transformative coaching in my practice, committed to serving individuals, who desire to live their lives to the fullest, with peace, happiness and wellbeing - physical, mental, emotional and spiritual. Offer individual consultations and treatments to address specific physical and emotional needs.

Ayurveda Therapist

Offer individual consultations and specialized ayurvedic treatments destined to restore balance and health

THE WALT DISNEY COMPANY ITALIA (Milan, Italy)

Director Finance, Media Distribution, Disney Channels & Advertising

Reporting to CFO TWDC Italia on all financial and business matters for Disney Media and ADV sales divisions with an annual budget of \$300M+

- Work closely with divisional GMs on key deal negotiations. Evaluate promotional deals with 3rd parties to maximize visibility of the Disney brand & operating income. Assess business models and provide financial support for strategic business decisions
- Oversee key processes: forecast, budget, strategic plan, Channels programming & quota requirements .
- Work with multinational/multi-level teams across globe
- Lead a team of 5 in the local Italian office.

Director Finance, Italy Licensing, Publishing, EMEA Regional Publishing

Reporting to CFO TWDC Italia on all financial and business matters for local and regional EMEA business

- Started up the EMEA regional headquarter office for licensed and VI publishing. Set up communication lines across local, EMEA and Global stakeholders. Established reporting tools and benchmarking metrics
- Actively participated in the company EMEA wide reorganization, resulting in overhaul of existing structure. addition of 2 new areas of responsibility and 2x increase in reporting team
- Planning, tracking, actively managing and reporting financial results to executive team for businesses with . \$250+ million budget
- Working closely with key EMEA markets to drive business growth and cost optimization, resulting in significant cost savings and margin improvements of 3-5%
- Coordinating team efforts and communication with local, EMEA and Global stakeholders
- Actively participated in finance capacity in the company sell off of the vertical publishing business: included financial and business assessment of the opportunity, relocation of entire publishing team to a new employer
- Leading 3 local and 5 remote EMEA teams supporting respective line of business. Focusing on individual objective setting, mentoring and ensuring career growth opportunities: promoted 1 analyst to a manager

Director Finance, Italy Licensing

Acting as TWDC Italia Finance head along with other 3 finance directors responsible for other TWDC divisions. Reporting directly to EMEA CFO based in London. Responsible for all financial and business matters for Italy Licensing business including Apparel, Accessories, Footwear, Toys, Food, Stationary, Beauty and Home. Olga Novikova pag.

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Oct 2019 – Present

Jan 2014 – Present

Feb 2011 - Dec 2013

Mav 2007 – Jan 2011

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Jan 2014 – Dec 2017

THE WALT DISNEY COMPANY USA- DISNEY CONSUMER PRODUCTS DIVISION - (Burbank, USA)

Reported to CFO Global Lice consolidation and reporting o	ance and Business Panning, Licensing nsing Softlines. Responsible for all Global operationa f Global licensing results. Established and shared be le cross regional and functional projects for business	st practices cross continents.
	nance and Business Planning, Licensing anagement, annual and strategic plan preparation ar	Feb 2004 – Apr 2006 nd results reporting for North
	rvices Analyst, Global Controllership market trends at major retailers to identify business ss negotiations.	Jan 2003 – Feb 2004 opportunities and assisted
Senior Financial Analyst, G	lobal Controllership	Mar 2001 – Jan 2003
Financial Analyst I-II, Globa	l Controllership	May 1997 – Mar 2001
EDUCATION		
ICF Accredited Professional Advar Coacharya - An International Coachir	nced Coach Training Program (ACTP) – PCC ng Alliance. www.Coacharya.com	Nov 2019 - Present
Coacharya - An International Coachir Neirographica – Basic Restrictions Creative method to transform self and	ng Alliance. www.Coacharya.com	May 2019
Coacharya - An International Coachir Neirographica – Basic Restrictions Creative method to transform self and	ng Alliance. www.Coacharya.com Lifting Algorithm course d one's world using interaction of art and psychology sian Federation. www.neurograff.com Training Program	May 2019
Coacharya - An International Coachir Neirographica – Basic Restrictions Creative method to transform self and Certified School of Neurography. Rus Ayurveda Therapist - Professional School of Ayurvedic Medicine, Ayurve Cosmoenergy - Classical Method – Use of cosmic "energy-information fie	ng Alliance. www.Coacharya.com Lifting Algorithm course d one's world using interaction of art and psychology sian Federation. www.neurograff.com Training Program edic Point Srl, Milano	May 2019 removing internal limitations Oct 2013 – Sept 2018 Mar 2014 - Apr 2014
Coacharya - An International Coachir Neirographica – Basic Restrictions Creative method to transform self and Certified School of Neurography. Rus Ayurveda Therapist - Professional School of Ayurvedic Medicine, Ayurve Cosmoenergy - Classical Method – Use of cosmic "energy-information fie	ag Alliance. www.Coacharya.com Lifting Algorithm course d one's world using interaction of art and psychology sian Federation. www.neurograff.com Training Program edic Point Srl, Milano Level I, II, III. elds" with healing properties for benefit of men	May 2019 removing internal limitations Oct 2013 – Sept 2018 Mar 2014 - Apr 2014

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ADDITIONAL INFORMATION

BOARD OF DIRECTORS

The Graduate Institute, Bethany, CT, USA (www.learn.edu)

 Serve as a treasurer and secretary on board of directors of the USA based state-accredited university dedicated to promoting an Integrative and Holistic Worldview through the study of Health, Wellness, Education and Personal and Professional Transformation.

TENNIS EXPERIENCE

Los Angeles, USA

- Burbank Tennis Center (children ages 3-5, 6-10 and adult group classes)
- Southern California Open Circuit tournaments (singles/doubles/mixed doubles)
- Private lessons (various levels children and adults)

Pennsylvania State University, USA

- Captain, Varsity Tennis 1993 1997. Held #1 position & top national ranking all 4 years
- All Big Ten Academic Award all four years
- NCAA championships participation 1997

Russia/Europe

- Master of Sport in Tennis at age 16
- Winner of numerous national championships in singles and doubles in proper age category (i.e. Moscow championship, USSR Open, Dinamo championship, etc.)
- Top USSR ranking every year in own age category and # 5 national Russian Federation ranking in all ages August 1993
- Kremlin Cup 1991 and various international satellite tournaments (Germany, France, Austria, USSR, etc.)
- Germany Bundesliga and Regional tennis league summers 1990-1993
- Private and group lessons

LANGUAGES:

English (fluent), Russian (fluent), Italian (good)

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Jan 2020 – Current

Aug 1997 – Aug 2007

Aug 1993 – Dec 1997

Sept 1983 – Aug 1993

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